

VSPM'S Academy of Higher Education CENTRAL INSTITUTE OF BUSINESS MANAGEMENT RESEARCH & DEVELOPMENT



NAAC Accredited Grade - B+
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CIBMRDS INSTITUTION'S INNOVATION COUNCIL (IIC) AND ED CELL **IIC 7.0 SELF DRIVEN ACTIVITY FROM ACADEMIC YEAR 2024-25**

Semester 1 Quarter-1-Activity-1

Session on Business Model Development on 14th December 2024

THEME	Entrepreneurship
ACTIVITY NAME	Session on Business Model Development
MODE OF CONDUCT	Physical
TIME	One day
MANDATORY/ELECTIVE	Elective
PARTICIPANTS	Students-44
ONLINE RESOURCE	Not Taken
DESCRIPTION	Institution's Innovation Council and ED Cell, CIBMRD, Nagpur has organized Session on Startup & Business Operations on 14 th December 2024. Session speaker was Dr. Krunal Parekh, Innovation Ambassador and Convener- IIC, CIBMRD, Nagpur. Dr. Parekh started his session with a story of local business owner and outlines how a company will generate revenue and achieve its goals. Further, he shared the concept of business model and what check list need to keep in mind for a successful business model. It requires a deep understanding of the target market and customer needs. Business models can be innovative, disruptive, or incremental. A business model should be flexible and adaptable to changing market conditions.
	 Key components of a business model include ✓ Value Proposition, ✓ Revenue Streams, And ✓ Cost Structure. Business models can be evaluated and refined through experimentation and iteration. It should also prioritize customer acquisition and retention. Partnerships and collaborations can be integral to a business model. It can be disrupted by technological advancements and changing consumer behavior. The session concluded with an engaging Question and Answer segment.



Dr. Krunal Parekh, Convener-Institution's Innovation Council (IIC), CIBMRD, Nagpur (M.S.)







CIBMRDs Institution's Innovation Council (IIC) and ED Cell Welcomes you all for IIC 7.0 –QUARTER-1 IIC Self Driven activity for academic year 2024-25

Date:- 14/12/2024

Topic:- Session on Business Model Development

Speaker:-Dr. <u>Krunal</u> Parekh, Innovation Ambassador and Convener- IIC, CIBMRD, Nagpur.

Venue:- Auditorium, CIBMRD, Nagpur

organized by IIC Cell and ED Cell , CIBMRD, Nagpur. (M.S.)





